

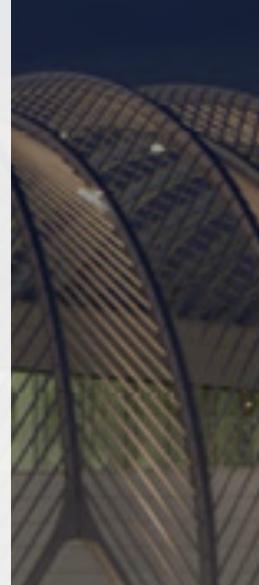
LIGHTING UP AN INTERNET PRESENCE FOR BEGA

BEGA Website Redesign



Overview

BEGA is a third generation family - held company that holds a top spot in fine architectural lighting solutions. Founded in 1949, BEGA has grown globally over the years while converting a number of European designs to modern day U.S. standards. They abide by an "innovate, not follow." approach to design and remain quality conscious. BEGA is now a multi-million dollar corporation and continues to grow as they change the architectural world one illumination at a time.



SPINX

BEGA's website lacked the innovation of their products, was outdated and confusing to

navigate.



KEY TEAM MEMBERS



Sukesh Jakharia CEO



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Nilesh Macwan Project Manager



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Discovery

While evaluating BEGA's previous website, it was apparent that the site was not a fair representation of the cutting edge products BEGA had to offer. We found that despite their rapid growth in popularity for being a revolutionist in the industry of fine architectural lighting, BEGA's site design was described as outdated, boring, and un engaging.

The site was not user friendly, the navigation was confusing, and the design had previously been built on a small and retired grid structure, which played a key role in making the site looked outdated. This content was also extremely difficult for them to update in the CMS without breaking something on the front end of the site.

To update the visual appeal of the site, we focused our redesign on adding color, versus its previous monochromatic color scheme of black and white. We also simplified the site navigation and made it easier for site admins to make updates through the CMS.



UX Strategy

The information gathered during our discovery drove us to our User Experience strategy phase. We knew the most important aspect was to identify who the users are and then set a top goal: structure the site navigation in a way that would be intuitive for visitors to be able to find the information they're looking for with minimal clicks.

Since the site is mainly informational and serves to drive people at the top of the sales funnel deeper into the funnel, we knew browsing would be one of the top reasons people came to the site. We introduced a main CTA across the site driving people to the projects section where they could look at stunning photos of BEGA products in action in order to inspire them for their project.

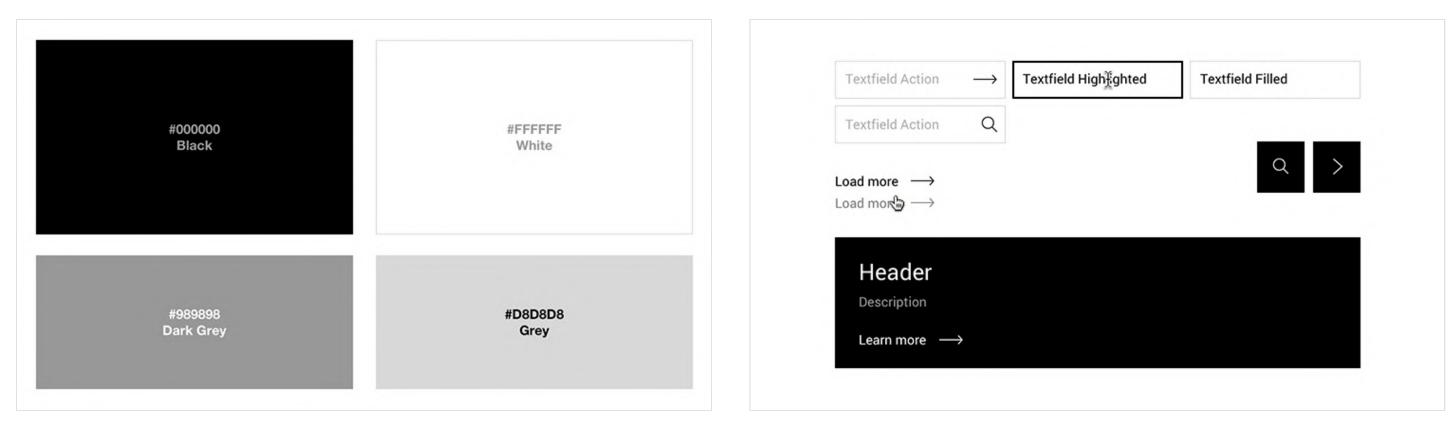
For power users of the site, we implemented a search feature that allows users to type in a part number and be taken directly to the detail page for that product, providing quick access for users who mainly come to the site to grab documentation on products.

A different type of user may be looking for a particular type of light, and so we simplified the navigation structure to make it very easy to visually browse categories and products to see what is offered.

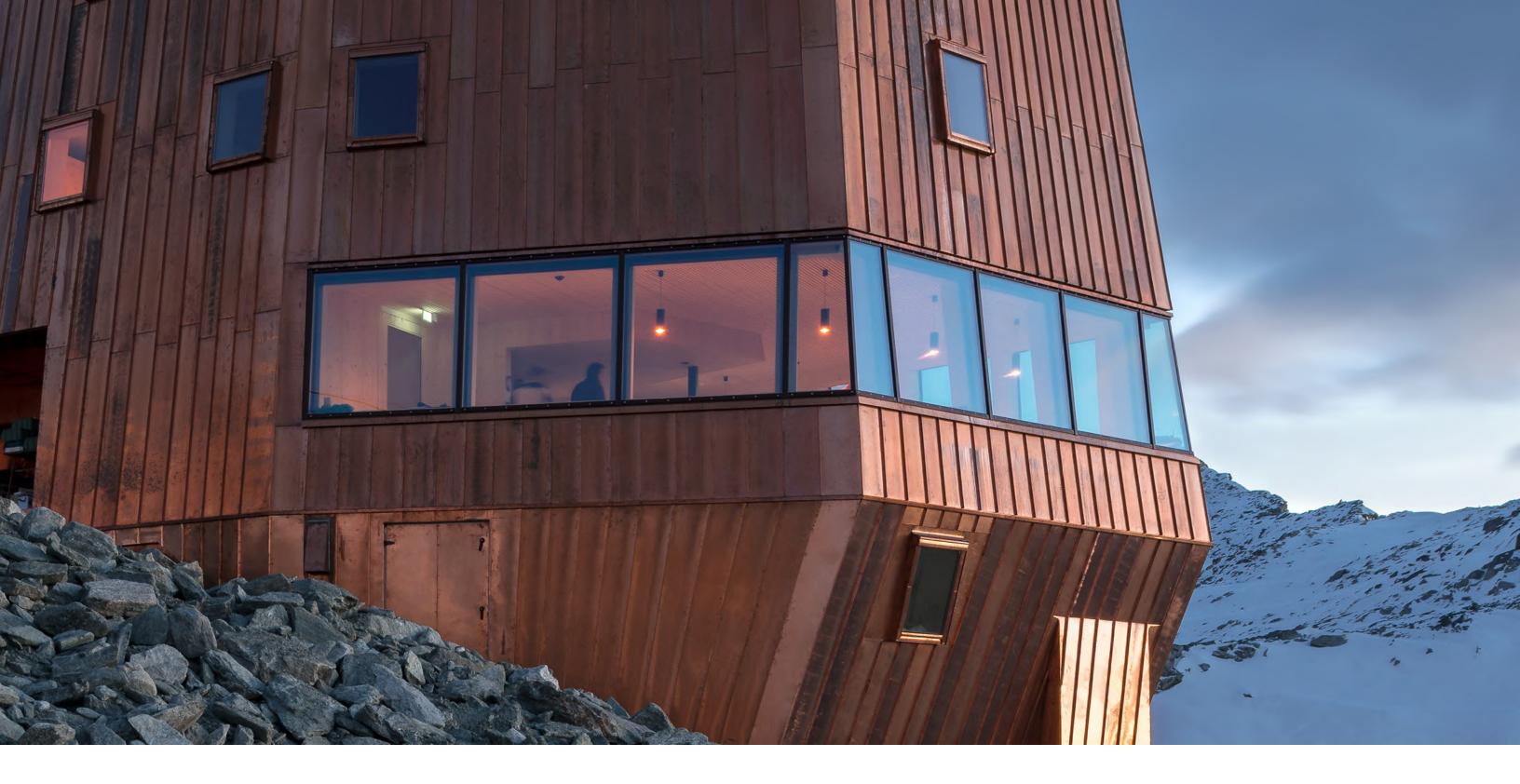




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Build

Our approach during the design phase was to craft a fully functional, yet simplistic website that caters to each of its users while also remaining engaging. We wanted to demonstrate BEGA's ingenuity with an equally innovative site that reinstates the dominance BEGA has in the architectural lighting

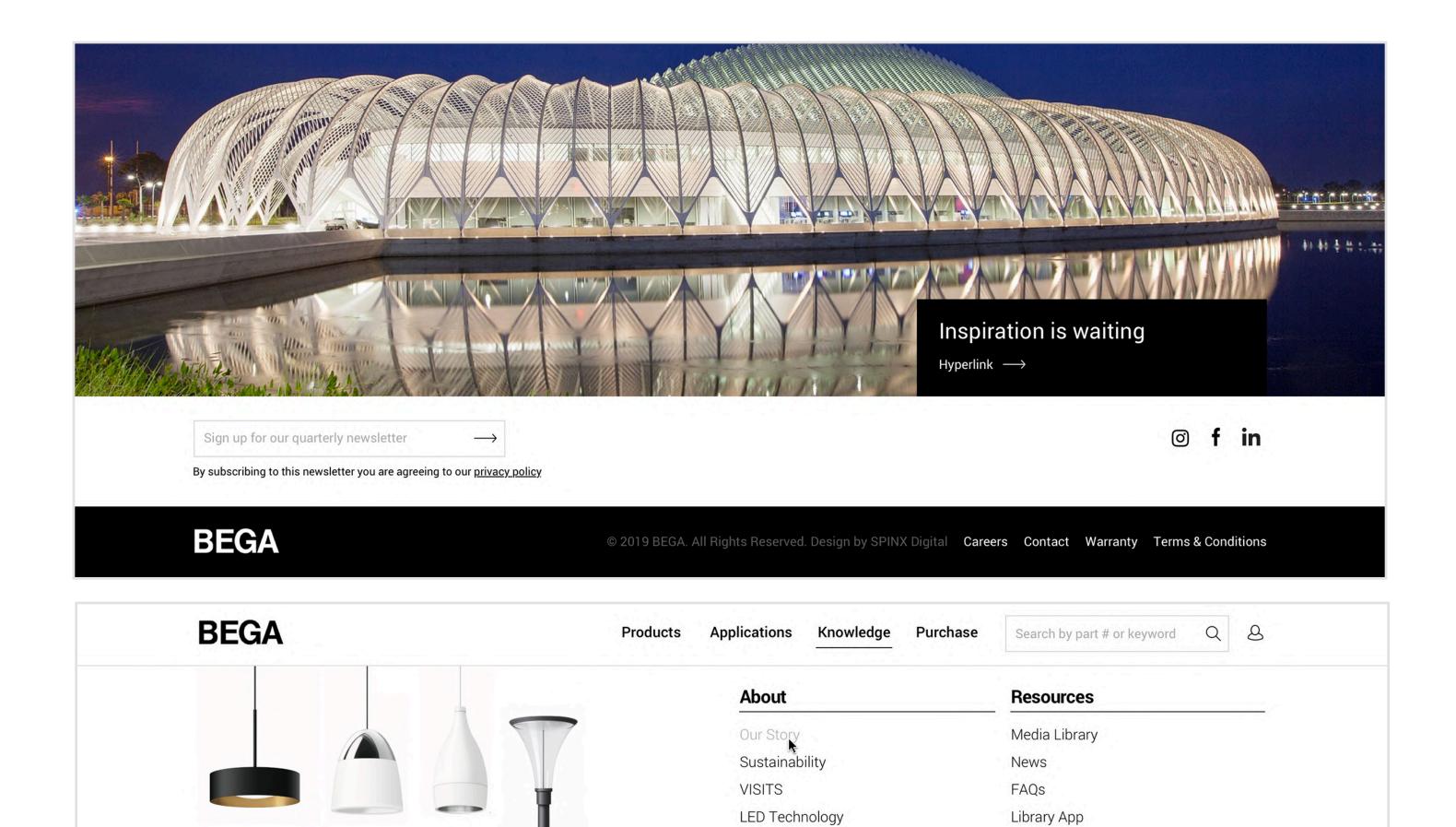
industry, all while simply and directly presenting the visitor with what they're looking for.

The client had a very strong brand identity, which we seamlessly implemented into their web presence. We strove to refresh the previously out-of-date site with a clean, modern, and minimalistic look through increased imagery and a crafted flat, brutalist style layout for a fresh and engaging look.

Our development team used best practices for developing the site on a custom .NET responsive framework. The product structure was unique from a typical product catalog site, which introduced a fun challenge into the architecture. The hierarchy contained several additional levels not commonly found: Category > Group > SubGroup > Product Family > SubFamily > Product, which required custom coding to accomplish.

We developed a custom scrolling functionality on the product family page so that the image was sticky while the list of products scrolled beside it. A sales portal was also integrated for their partners that is only available to logged in users to access order information.





Products

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	<u>66 050</u>		4.9W LED 24V DC	3 3/4	3 5/8	3 3/4	3 5/8	3 3/4	$\overline{\mathbf{h}}$	$\underline{\downarrow}$	$\underline{\downarrow}$	\$USD Can\$
	<u>66 060</u>	1ª	4.9W LED 24V DC	3 3/4	3 5/8	3 3/4	3 5/8	3 3/4	$\overline{\mathbf{h}}$	$\underline{\checkmark}$	$\underline{+}$	AR\$ R\$ Bs
	<u>66 056</u>	EXPRESS	4.9W LED 24V DC	3 3/4	3 5/8	3 3/4	3 5/8	3 3/4	$\underline{+}$	$\underline{\downarrow}$	$\underline{\downarrow}$	\$399.00
	<u>66 051</u>		4.9W LED 24V DC	3 3/4	3 5/8	3 3/4	3 5/8	3 3/4	$\overline{\mathbf{h}}$	$\underline{\downarrow}$	<u> </u>	\$399.00
	<u>66 057</u>		4.9W LED 24V DC	3 3/4	3 5/8	3 3/4	3 5/8	3 3/4	$\underline{+}$	$\underline{\downarrow}$	$\underline{\downarrow}$	\$1,500.00
	<u>66 058</u>		4.9W LED 24V DC	3 3/4	3 5/8	3 3/4	3 5/8	3 3/4	$\overline{\mathbf{h}}$	$\underline{\downarrow}$	$\underline{\downarrow}$	\$10,000.00





Test & Launch

After crafting the perfect website for BEGA, we triple checked it from front end to back end. We tested the website on popular devices and browsers to ensure proper functionality and efficiency. We carefully combed through the site for any necessary last minute changes needed to create the perfect

experience for BEGA and their visitors.

Once our team was confident that the site was nothing less than exceptional, we sent our work over to the BEGA's team so they could test it out themselves.

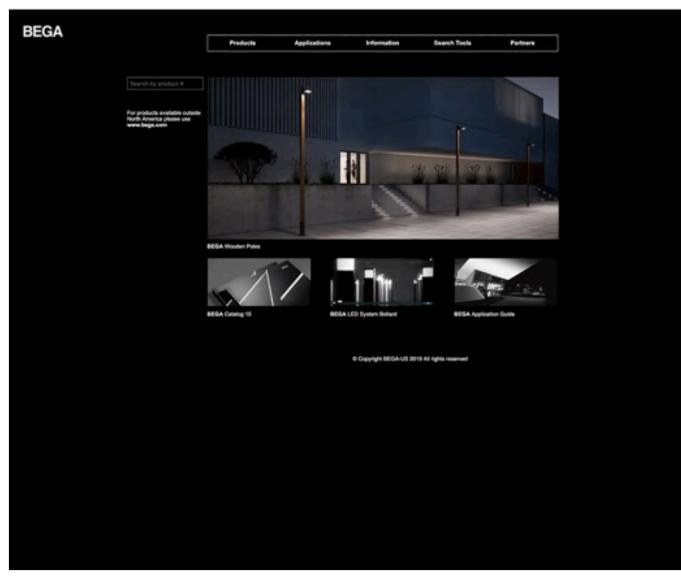
With a launch plan in place, we did another round of testing after going live. While working diligently and communicating thoroughly, we created an exciting and stress free launch day for BEGA.

After thorough evaluation and testing, BEGA's remodeled website is up-to-date and presents a new and straight forward website

that creates new excitement for their company.

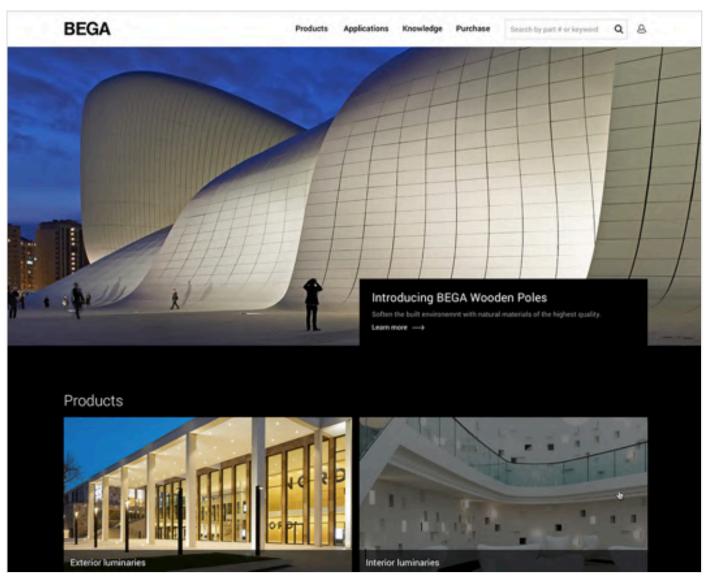


Results

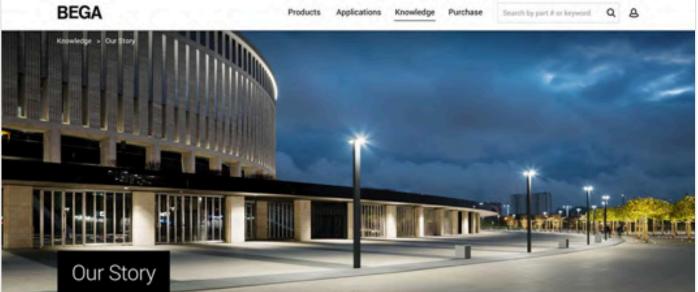


Before





After



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To appreciate the history of BEGA North America, it's helpful to know a bit about the story of BEGA, an international company based in Menden, Germany, and its relationship to our team here in California.

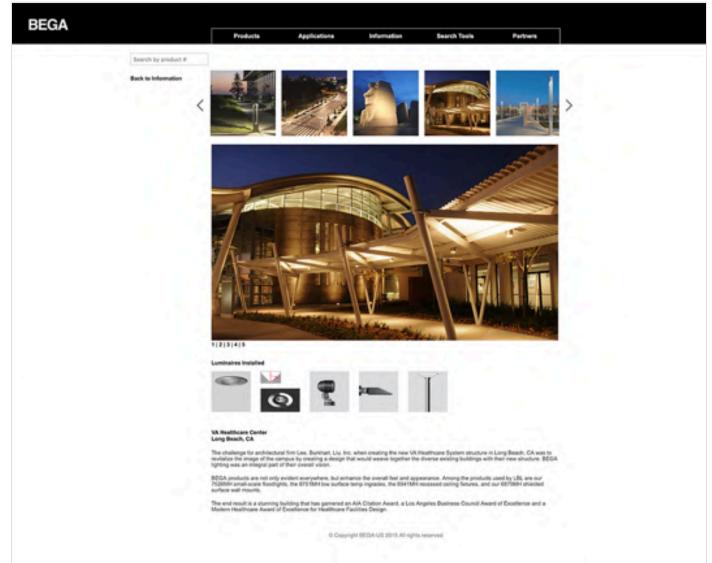
BEGA, a third-generation family-held company, was founded in 1945. At its inception, BEGA began producing the world's finest architectural lighting solutions. Quality above all... from the very beginning!

Over time, through organic growth and the acquisition of other manufacturing operations, BEGA has developed into a vertically integrated manufacturing company with an international presence, now employing roughly one thousand people around the world.

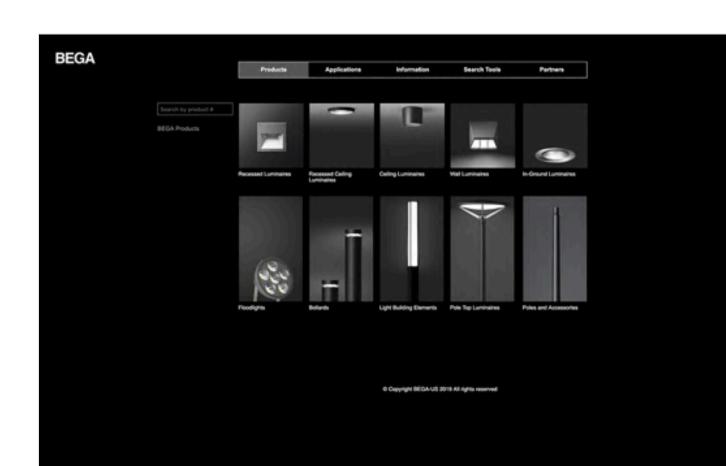
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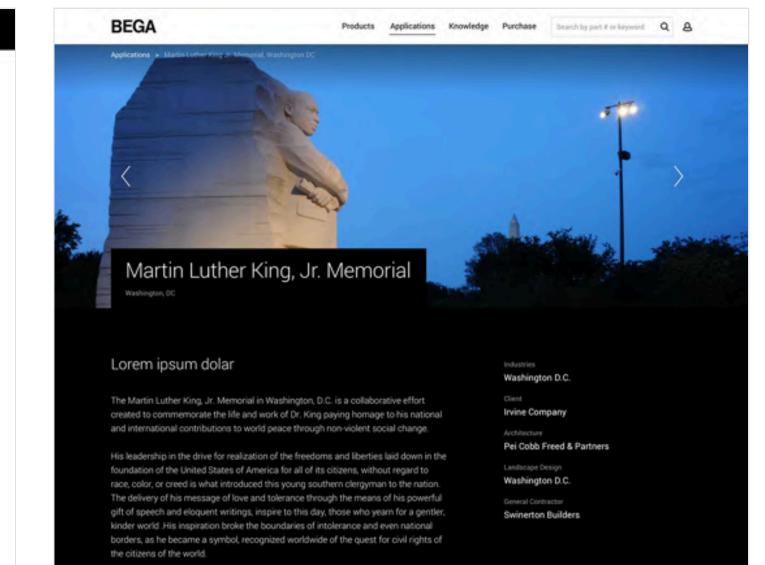
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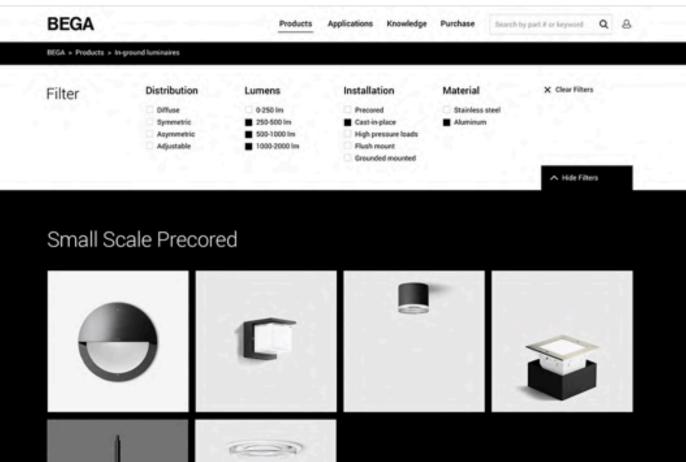


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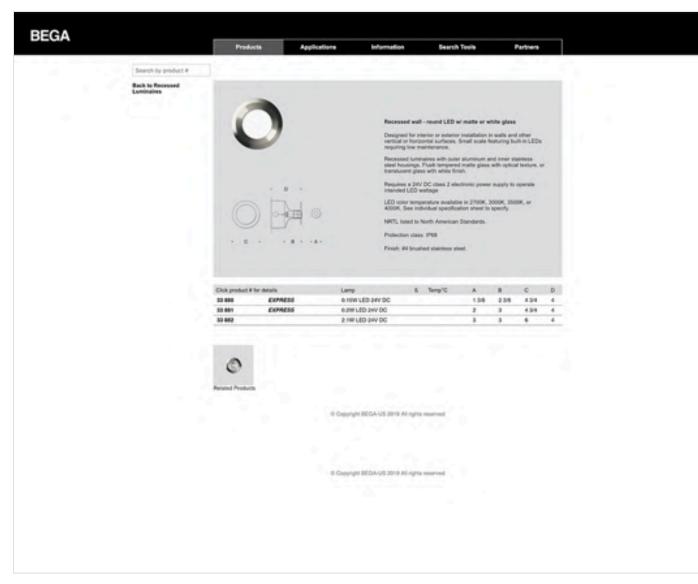




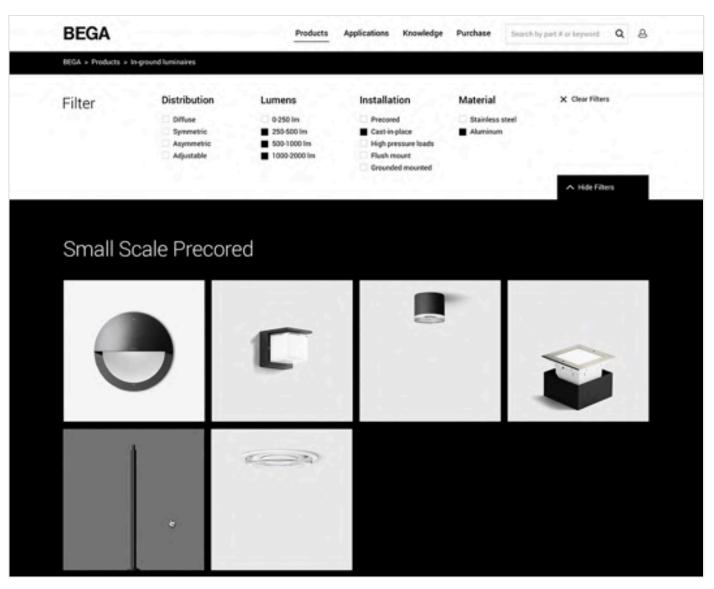
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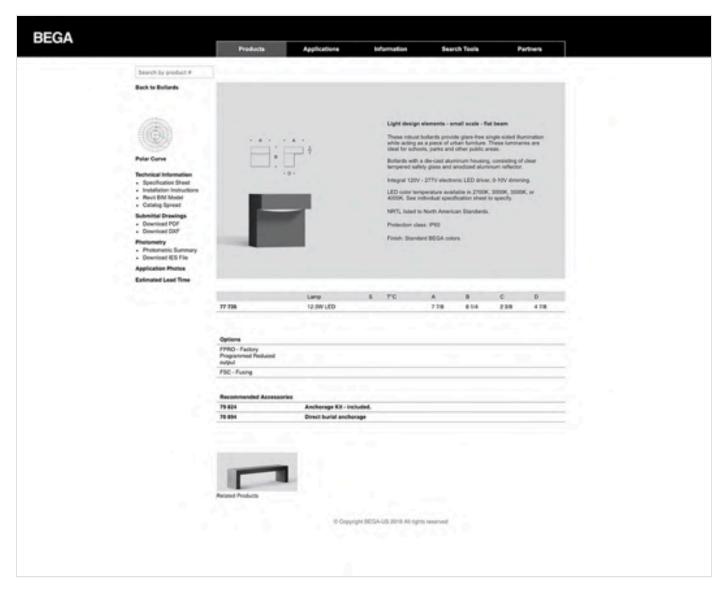
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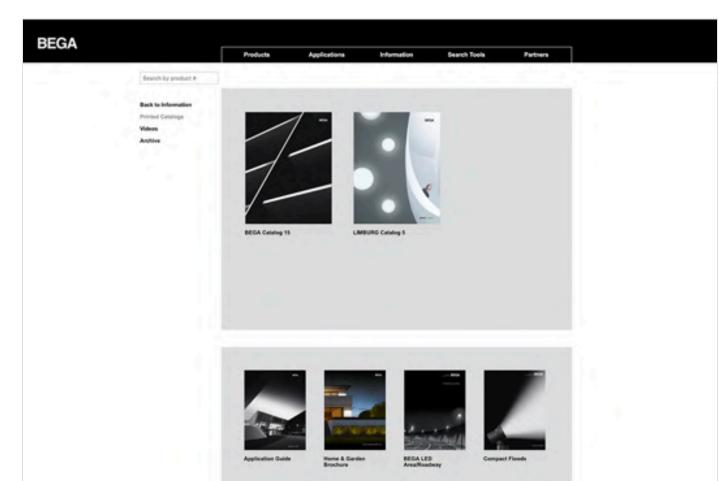


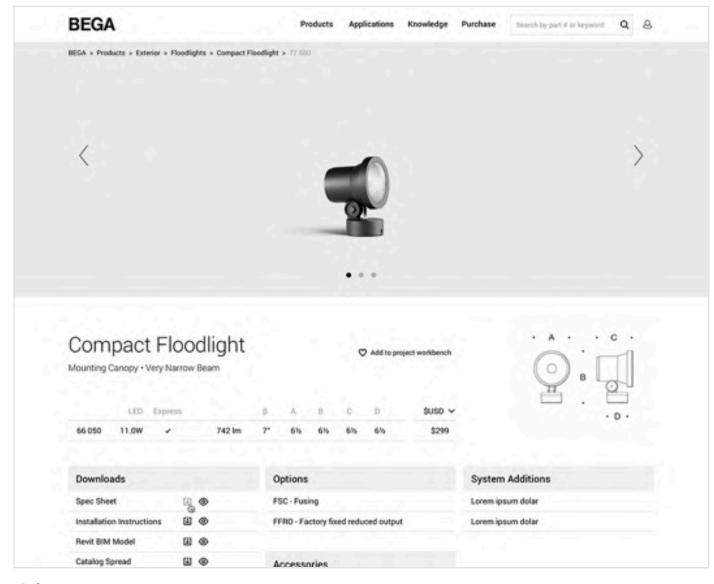
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SPINX

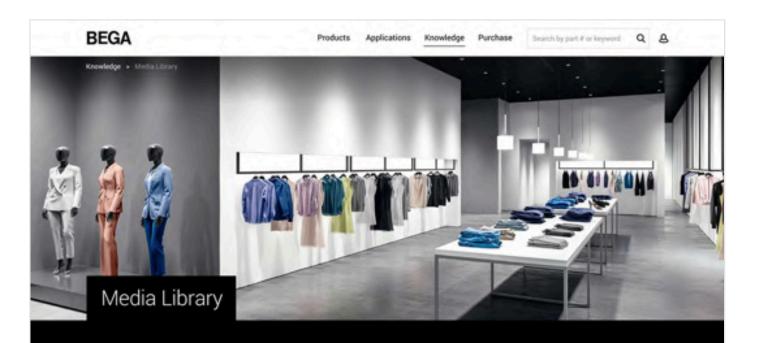


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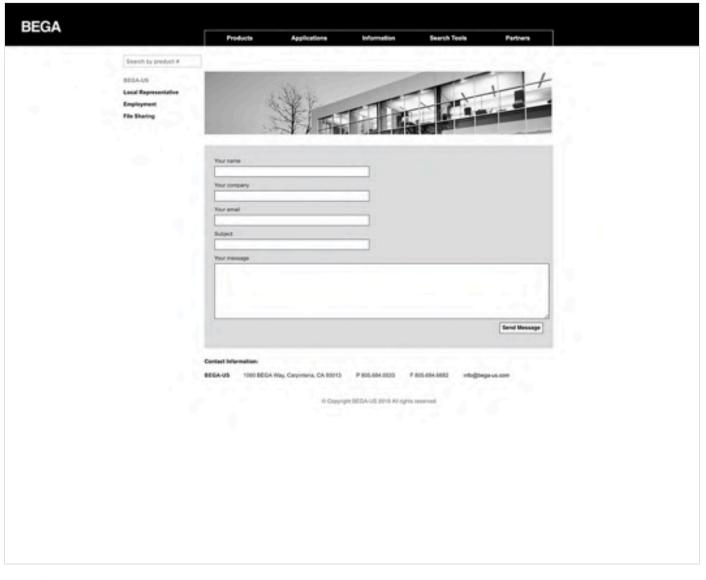
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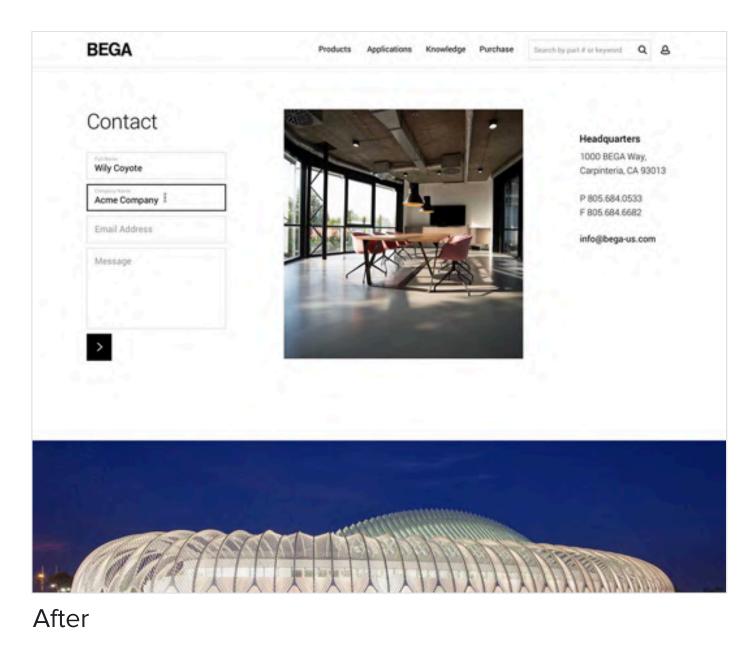


Before



1 T	
Catalogs	Videos

After



Before

SPINX



Closing Thoughts

After thoroughly assessing, communicating, building and testing, we were proud to deliver a custom fresh and easy-to-navigate website for BEGA. The new simple, flat and brutalist designs were paired with a robust internal platform that allows admins to easily make updates and visitors to navigate quickly throughout the site, allowing BEGA to offer an enhanced online experience to their visitors. BEGA now displays an equally powerful online presence that compliments their pioneering architectural lighting designs.





WHO UNDERSTANDS YOUR DIGITAL NEEDS IS HARD.

Let our amazing team help you craft your digital strategy today.

Contact us now at hello@spinxdigital.com

